

Peter T. Rivera, ABR
Managing Broker
Coldwell Banker Koetje Real Estate
415 SE Pioneer Way - Oak Harbor, WA 98277
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Washington State Real Estate Managing Broker with over 25 years of experience in single family, condominiums, vacant land, multi-family, and commercial properties. One of a few brokers in the local market area with extensive experience with commercial (retail, industrial, office, business opportunity) and multifamily investment properties.

PROFESSION EXPERIENCE

Realty World McDowell & Company (Real Estate Agent) October 1993 – January 1997
Coldwell Banker Koetje Real Estate (Real Estate Managing Broker) January 1997 – present

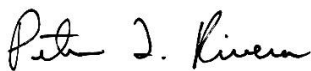
- Assisted buyers in:
 - locating desired home, condo, vacant land
 - selecting lenders and obtaining pre-approval
 - drafting, presenting, and negotiating offers
 - selecting home inspectors and other required professionals
 - coordinating closing with title and escrow companies
- Assisted sellers in:
 - pricing, listing, marketing their home, condo, or vacant land
 - marketing property for maximum exposure to obtain the highest and best price at the shortest amount of time
 - negotiating offers
 - selecting contractors/vendors and other required professionals
 - coordinating closing with title and escrow companies
- Assisted investors (buyers) in:
 - locating desired multi-family building/apartment building, commercial property, vacant land, and business opportunities.
 - Providing investment analysis to determine value
 - selecting lenders and obtaining pre-approval or obtaining proof of funds for all cash offers
 - drafting, presenting, and negotiating offers
 - selecting building inspectors, 1031 Intermediary, and other required professionals (attorney, accountant, etc.)
 - coordinating closing with title and escrow companies
- Assisted investors (sellers) in:
 - Providing investment analysis to determine value for pricing, listing, marketing multi-family building/apartment building, commercial property, vacant land, and business opportunities.
 - marketing property for maximum exposure to obtain the highest and best price at the shortest amount of time
 - negotiating offers
 - selecting contractors/vendors, 1031 Intermediary, and other required professionals (attorney, accountant, etc.)
 - coordinating closing with title and escrow companies
- Assisted REO Asset Managers:
 - determining occupancy and offering cash for keys, if applicable
 - establishing utilities to the asset
 - obtaining HOA and other required information
 - obtaining bids for trash out, repairs, etc.
 - coordinating trash out, repairs, etc.
 - Completing Broker Price Opinions, Monthly Status Reports, Monthly Marketing Reports. etc. when required
 - Conducting weekly/monthly preservation inspections
 - marketing property for maximum exposure to obtain the highest and best price at the shortest amount of time
 - submitting all offers
 - coordinating closing with assigned Closer and title/escrow companies

EDUCATION

- **University of La Verne, La Verne, CA**
Bachelor of Science in Mathematics, May 1991
- **State Technical Institute at Memphis, Memphis, CA**
Associate of Science in Vocational Technical Education, Dec 1981

CREDENTIALS

- **Whidbey Island North Association of Realtors (WINAR), President – 1998**
- **North Whidbey MLS, Vice-President - 1996**
- **North Puget Sound Association of Realtors – Member, 2002 - present**
- **Northwest Multiple Listing Service – Subscriber, 2001 - present**
- **Commercial Brokers Association – Subscriber, 1997 - present**



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